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Release to the Press

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foundercontact – First High Ranking Deal Accomplished via foundercontact India

Akoura Biometrics Inc., USA, & SmartTECH Consulting Group, India, join forces on the Indian market

Within one month of **foundercontact international** announcing the launch of **foundercontact India**, its new Indian network, it has not only expanded quickly, it has already achieved its first success story of trans-continental importance.

Akoura Biometrics and SmartTECH met online through **foundercontact India**. Together they developed a business model targeting marketing and sales of the existing Akoura products in India. Akoura, a Delaware corporation, is committed to providing sophisticated end-to-end Information Security Solutions. SmartTECH is a research-based technology consulting organisation, offering acknowledged access to one of the world's most booming markets, India.

Both companies join forces, expertise and knowledge to offer future-oriented products and solutions to customers in throughout India. Among these potentials, presently promoting new organisational structures by reducing offline work-flows, are not only corporate clients, but Authoritative Bodies and the Indian Government.

foundercontact India could support this deal by providing the online platform, on which both companies meet and discuss their intentions and plans. That deal is a strong indication of the high value offering **foundercontact India**, as all other **foundercontact international** platforms provide for business to business solutions at low cost.

It is not surprising therefore that **foundercontact international's** expansion internationally into new local business networks is in full progress and will result in more such business collaborative announcements soon.

Klaus Oestreicher

foundercontact is a leading international marketplace, which has created a unique concept, to link entrepreneurs and investors. CEO **André Maljaars** and his team have discovered that there are two significant groups of companies; one represents companies having great business opportunities, future-oriented plans and ideas facing difficulties to start them, since it has become difficult to interest banks for support. The other group are investors, from **Venture Capital organisations to business angels**, who are looking to finance promising ideas, which are often enough out of the box.

Hence a unique platform was created under the brand of **foundercontact**, www.foundercontact.com, which has already attracted several thousands of members. The target-oriented tools of this platform

provide many, steadily growing services to both parties of members and allow meeting and exchanging confidentially their ideas and expertise with the objective to offer a place where offerings and demand are meeting.

www.foundercontact.com

Akoura Biometrics Inc. is directed by its founder Billa Bhandari, who has fifteen years of experience in building business oriented, secure, scalable and mission critical trading systems in the banking industry. The references are with Chase, Credit Lyonnais, Putnam Investment, etc. of first choice. The focus of Akoura's developments is to provide solutions to protect sensitive information and secured electronic mail communications, which allow the delivery of online mails protected against unwanted access of third parties, whether externally or internally.

www.akoura.com

SmartTECH, based in New Delhi, is directed by Ajay Mahajan and supports companies by identifying and managing their business and IT operations. It offers a dedicated and highly experienced team of experts of consulting strategists or a technology research team. Its main fields of activities is grounded in banking, transport, defence, identification and e-governance. The team at SmartTECH has been involved in developing and deploying more than fifty major technology projects over the years. This rich and varied experience is evidenced in the range of technology consulting & services that are provided by SmartTECH.

www.scg.in